



Corporate Brochure

July 2024

Q2 2024 Results

Actinver

Our DNA

We are one of the leading Private Banks and Investment Banks in Mexico.

At Actinver, we have promoted the well-being of individuals and companies in Mexico for 29 years through investment management advisory. We combine the best of the traditional with digital advancements to offer a unique financial experience based on trust and the excellence of our products and services.



Wealth Management and Private Banking:

We serve over **140,000 high-profile clients** providing premier investment management advisory services. Our offerings include access to capital markets, money markets, foreign exchange, and derivatives operations, as well as consulting services in insurance, fiduciary management, social security, debit cards, checkbooks, credit and leasing, among others.



Asset Management:

We are the **5th largest fund manager in the country** with over 235 billion pesos⁽¹⁾ in assets under management and the **2nd largest local manager** not belonging to a Global Financial Group. We offer investment alternatives through 53 proprietary mutual funds, ETFs, and special mandate management.



Corporate and Investment Banking:

We support over **340 corporate clients** with credit and leasing solutions. Additionally, we are one of the **most active Investment Banks in the country** in equity and debt issuances in the national market, placing over 8.5 billion pesos in Corporate Bonds during the second quarter of 2024, totaling more than 17.4 billion pesos so far this year⁽²⁾



Markets and Treasury:

We have over **760 billion pesos in assets under management and custody**, serving individual and corporate clients, national and foreign financial institutions and other institutional clients. We offer access to trade stocks, ETFs, foreign exchange, debt securities, as well as derivative products as an additional investment and hedging strategy for our clients with more sophisticated needs.



Digital Channels:

In addition to our digital platform e-Actinver, we have two main digital channels through which we serve over **270,000 clients**. **Bursanet**: a digital platform designed for clients who do not require specialized advisory. It provides access to the **largest mutual fund supermarket in Mexico**, where they can operate more than 100 funds and over 2,500 investment products. **DINN**: a 100% digital bank account, debit card, and investment services for clients looking to take their first steps as investors.



Financial Education:

Our commitment to promoting financial education in the country is part of our DNA. For the fifteenth consecutive year, we held the Actinver Challenge with more than **32,000 participants** and over 2 million pesos in prizes. Additionally, we have developed one of the most important e-learning platforms in the country, Aclera Academy, with more than **46,000 users**.



⁽¹⁾ AMIB, Investment Fund Statistics June 2024. * Does not include fund of funds .

⁽²⁾ Bloomberg: League Tables June 2024 - Excludes placements from the same financial group;

Actinver Today

A leading Mexican Financial Group, committed to the well-being of individuals and companies in Mexico through investment management advisory to preserve and grow their wealth.



29
years of
experience

+426K
clients

2010
Initial Public
Offering (IPO)
on the BMV

+600
financial
advisors and
consultants

22
states
in the country

48
financial
centers

Our sectors

Private Banking and Wealth Management

Asset Management

Corporate and Investment Banking

Actinver Wealth Management and Digital Channels

Global Markets

Our Size and Growth

Assets Under Management
and Custody Q2 2024

+\$765 billion pesos

Assets in the Fund Manager
Q2 2024:

+\$235 billion pesos

Net Income L12M:

MX\$1,089 mp



CAGR '16-'23:

18%

Business Positioning

PRIVATE BANKING AND WEALTH MANAGEMENT



One of the largest Private Banks in the country¹.

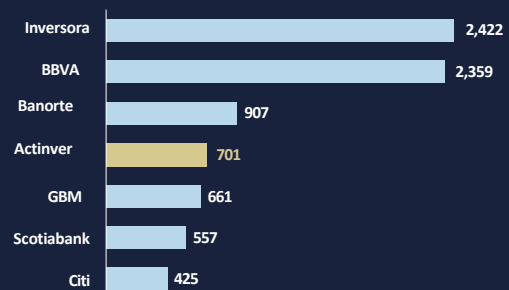


MARKETS

4^a

Brokerage House in Assets Under Custody.³

Assets Under Custody | March 2024, billion MXN

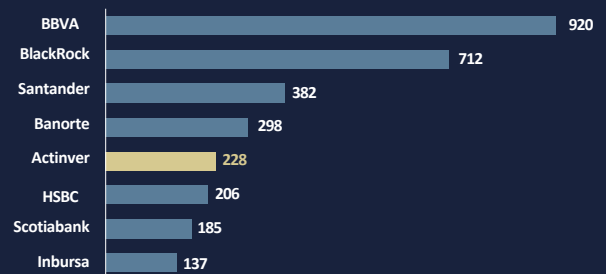


ASSET MANAGEMENT

5^a

Largest fund manager in the country.

Assets Under Management^{1*} | June 2024, billion MXN

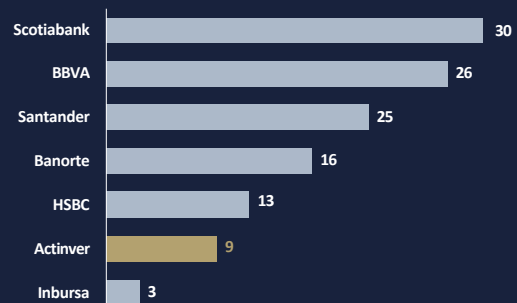


CORPORATE AND INVESTMENT

6^o

Long-term debt placement intermediary.²

Mexico Domestic Bonds | June 2024, amount placed (billion MXN)



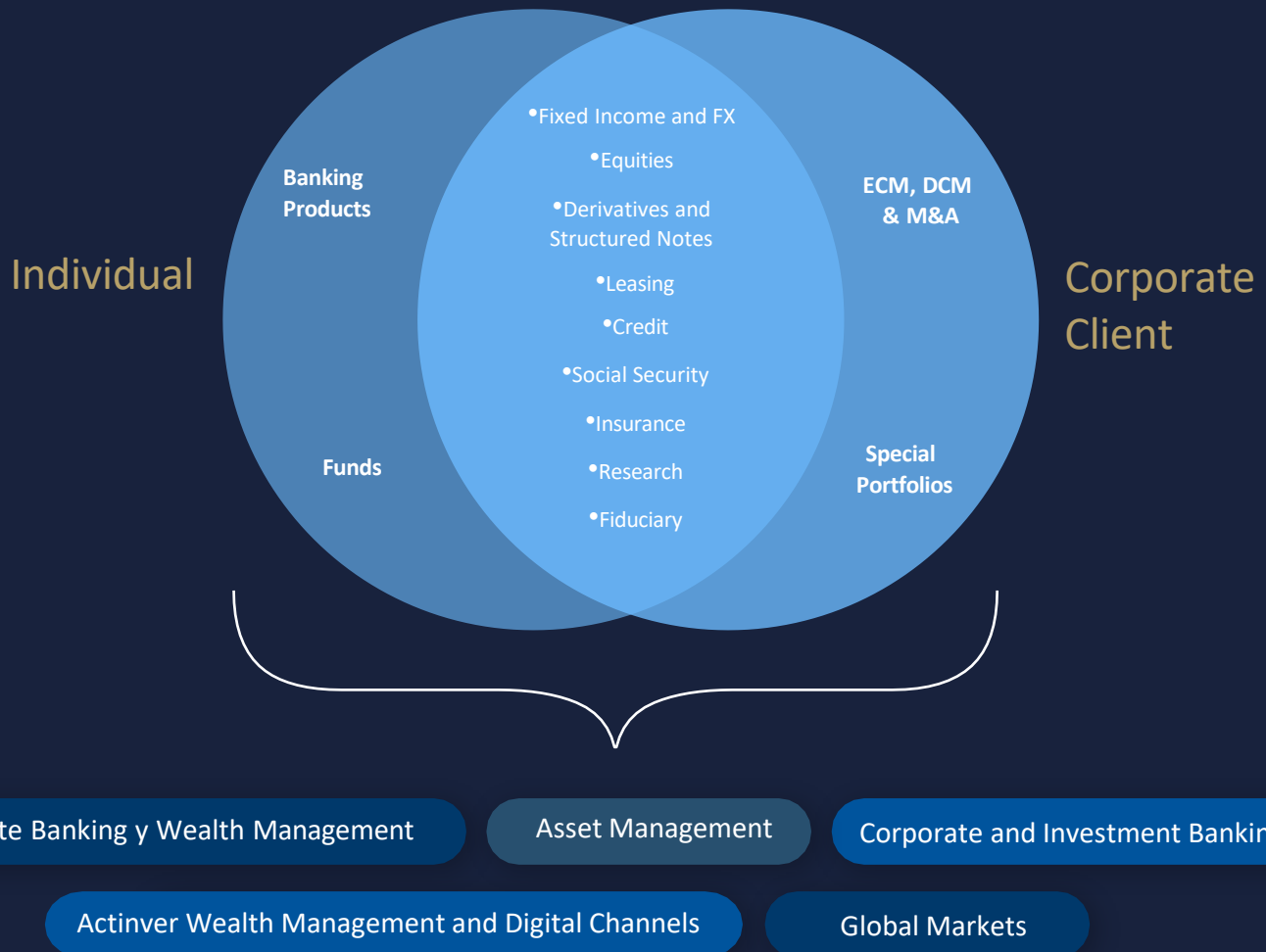
¹ AMIB, Investment Fund Statistics June 2024.

² Bloomberg: League Tables June 2024 - Excludes placements from the same financial group;

³ AMIB, Statistical Bulletin March 2024. * Does not include fund of funds.

Range of Products and Services

Platforms that allow us to offer each client comprehensive solutions that help them achieve their long-term financial goals.



Strategic Alliances



J.P.Morgan
ASSET MANAGEMENT

Value Creation



Scale

Organic and inorganic growth + strategic alliances.



Positioning

Market share and positioning in different business lines.

2010¹

284 M

Net Income

1,897 M

Operating Income

\$0.56

ESP (pesos)

190 B

AUM&C

150 K

Clients

2023

1,134 M

Net Income

6,932 M

Operating Income

\$2.12

EPS (pesos)

+692 B

AUM&C

+399 K

Clients



Diversification

Differentiated products and services resulting in healthy revenue diversification.



Profitability

Operational efficiency, technological tools, and process automation.

3.9x

3.6x

3.7x

3.6x

2.6x



Financial Education

ACELERA
ACADEMY DE Actinver

The most important open financial education platform
in Mexico by content and users.

+46K users

+20 courses

Podcast and e-books



RETO
Actinver

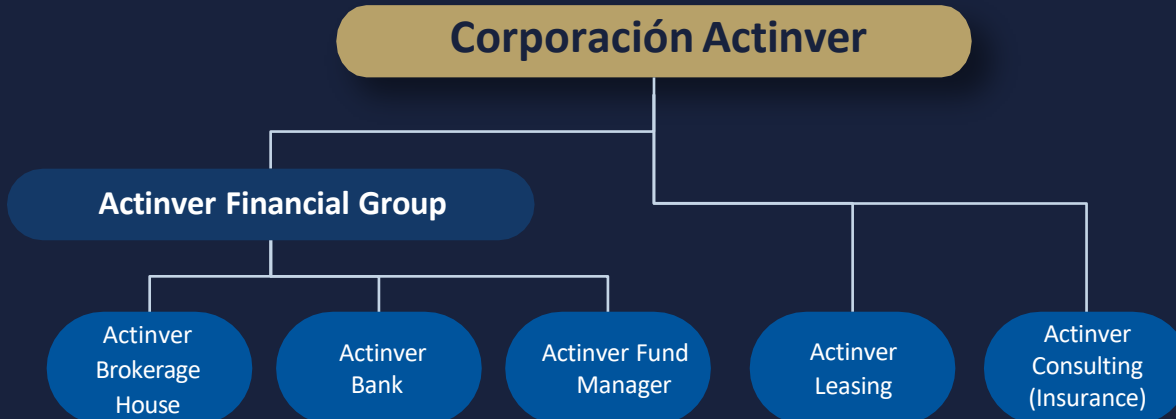
Mexico's largest investor education event.

+32K users

+2 million pesos in prizes

Alliance with
15
Universities

Corporate Governance



Board of Directors



High **profile and experience**



Board of Directors with **7 Committees**



17 members in total



Diversity of Profiles



71% of the members are independent

Supported by the following Committees:

Audit
Committee*

Corporate
Practices
Committee*

Compensation
Committee

Risk and Credit
Committee

Investment
Committee

Nomination
Committee of
Corporación
Actinver

Technology and
Digital Strategy
Committee

Actinver

We have a product for each of your needs.

actinver.com

The content is for informational purposes only and does not constitute a recommendation, advice, or personalized suggestion of any product and/or service that suggests investment decision-making, for which it is necessary to previously verify the consistency between the client's profile and the financial product profile.